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In The Trenches

Title insurance exec delivers smooth real estate transaction

Originally posted on December 23, 2007

Name: Doug C. Stevens Jr.

Age: 46

Job: Senior vice president of Executive Title Insurance Services Inc. I have managed several branch offices within Lee and Collier County, leading the marketing/client development initiatives for the company. I have been with Executive Title since 1987.

I'm on the Florida Land Title Association Board of Directors, Government Affairs committee, District VII zone vice president representing Lee, Charlotte, Glades, Hendry and Collier counties. I'm also a recipient of the Certified Land Title Closer state designation from FLTA.

Our goal is to provide customers a smooth real estate transaction. Our staff members have created a team that provides continuity, resourcefulness and dedication to customers.

Best moment in real estate: A couple of highlights: First, Lee County's 2005 Industry Leaders Honored at Horizon Council Celebration Awards presented at Sept. 23 luncheon honoring Lee County's Best. The Industry Appreciation Week Luncheon is part of an annual statewide celebration of industry. It is designed to raise public awareness about the many positive contributions local industry makes to the local community and to recognize many of the businesses that have benefited Southwest Florida. Second, today, our company offers products and services geared toward automating the title office and accelerating growth in the real estate information business.

Most challenging moment in real estate: With today's real estate challenges, we have witnessed many highs and lows. Our primary focus is as a company that prides itself on exceptional customer service. We are dedicated to the highest standards and delivering real-time solutions to our customers. We draw upon the operational intelligence we have acquired over 27 years to provide a truly gratifying customer experience.

Hobbies, interests and activities: Music, dancing (salsa, swing, rumba, cha-cha), coaching youth basketball, officiating high school football, member of the Florida High School Athletic Association and South Gulf Football Officials Association. Past 15 years, photography, snow skiing, jogging/ running 5Ks, working out, rollerblading, spectator sports and family events/ activities/school/YMCA and my children (who are growing up too fast).

Family: My beautiful wife, Elisabeth, twins Brandon and Tyler, 14; step-daughter, Lindsey, 15. Having three teenagers, we have a very busy schedule. All three want jobs this summer — any openings out there?

Last book read: "V & Me: Everybody's Favorite Jim Valvano Story" by Bob Cairns. I enjoy reading sports autobiographies.



Marc Beaudin/news-press.com

Douglas Stevens, senior vice president at Executive Title

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Role model: My mom, Betty Stevens. My mother has always taught me to be positive and not to worry about anything in life- since life is too short. Family first, instilled values, love, patience and faith in God. Thank you, mom!

Words of advice: To set a goal and then surpass it. Know what you want. Learn what you need to know. Build your mind, your body, your spirit. Go for it with all your heart. Take chances. Be ready always to change. Follow through. Patience, strength, fortitude. Don't give up!

— *In the Trenches* is designed to spotlight real estate agents who have been recognized for their accomplishments or special contributions to the real estate industry. To nominate someone for this feature, e-mail realestate@news-press.com

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