

### Helping Antares Homes increase their efficiency – and their business

#### The Company

Antares Homes is a small volume builder in the Dallas/Ft. Worth area of Texas and has been in business for 15 years. They build approximately 185 homes per year with an average price point around \$175,000.

#### The Situation

Antares Homes was dissatisfied with all aspects of service they were receiving from their title company. The closing process they were going through was inefficient, costlier than it should be due to wasted resources, environmentally unfriendly, communication with their agents was poor, and interim closings were taking a minimum of 12 days to close.

#### The Stewart Solution

We created an interim office to work with Antares Homes and increase the speed of their transactions. The Stewart associates in this office then outfitted Antares with Stewart technology including our SureClose® transaction management system.

Working with our people and our technology, Antares Homes was able to conduct the majority of each transaction online. By doing so, they:

- Reduced their costs on paper and printing supplies
- Improved their environmental impact
- Improved communication not only with their title agents but with everyone involved with the transaction
- Increased efficiency – information and documents were shared instantaneously with the respective parties online, saving them time and allowing them to concentrate on their business – building houses

#### The Results

As a direct result of changing from their old title company to work with Stewart, Antares was able to reduce the timing of lot take downs to as little as 24 hours.

Due to increased efficiency, Antares Homes was able to build more high-end homes and more homes overall. Their business has increased by 28% since signing on with Stewart.

**To learn more about how Stewart can help you provide more to your agents/members contact us at [smarttechnology@stewart.com](mailto:smarttechnology@stewart.com) or (866) 608-6657.**

“The people at Stewart understand our business and how to service our business. They have been a big part of our success.”

**Ron Formby**  
President and CEO  
Antares Homes