

The Escrow Side of Construction Transactions

Presented by

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TITLE TENETS Webinar Series

Economic Impact of Construction Spending







CONSTRUCTION SPENDING

MARCH 2023

\$1,834.7 billion

FEBRUARY 2023 (revised)

\$1,829.6 billion

Next release: June 1, 2023

Seasonally Adjusted Annual Rate (SAAR) Source: U.S. Census Bureau, May 1, 2023

The Code of Hammurabi

Around 1790 BC, the Mesopotamian ruler from the dynasty of Babylon, King Hammurabi, created what is widely considered one of the oldest sets of laws.





I don't think reading glasses will help

Enhanced image of the Code of Hammurabi

Hammurabi set down 282 laws, some of which dealt specifically with construction.

An "eye for an eye" was popular back then.











MECHANIC LIEN ACT OF 1791

Plan of the City of Washington D.C.

Thomas Jefferson and friends, like James Madison, needed to make change in order to get tradespeople and contractors excited about building the nation's capital on the Potomac.





Specialization In Construction

In 1857, the American Institute of Architects (AIA) was founded. The AIA made it clear that architecture was a "specialized profession" and not general contracting.

Engineering associations soon formed as well, separating that specialization from both general contracting and architecture.



The American Institute of Architects

Dermott v Jones

In 1864, the Supreme Court ruled on contracts

"if a party by his contract charge himself with an obligation possible to be performed, he must make it good, unless its performance is rendered impossible by the act of God, the law, or the other party."



DECISIONS

D 10

SUPREME COURT OF THE UNITED STATES,

DECEMBER TERM, 1864.

DERMOTT P. JONES.

4. Performance of a contract to build a house for another on the soil of such person, and that the work shall be executed, flatched, and ready for use and corepation, and be delivered over so finished and ready to the owner of the soil, at a day mused, is not excused by the fact that there was a latent defect in the soil, in consequence of which the wells such and cracked, and the house, having become uninhabitable and dangerous, had to be partially taken down and reduit on artificial foundations.

2. While a special contract remains executory the plaintiff sense see upon it. When it has been fully executed according to its terms, and nothing remains to be done but the payment of the price, he may see either on it, or in indebitation assempted, relying, in this last case, upon the common country and in either are the centract will determine the rights.

of the parties.

8. When he has been guilty of frand, or has wilfully abandoned the work, leaving it cofficiabed, he cannot recover in any form of action. Where he has in good faith fulfilled, but not in the manner nor within the time prescribed by the contract, and the other party has sanctioned or accepted the work, he may recover upon the common counts in indisting conveyable.

6. He must produce the contract upon the trial, and it will be applied as for as it can be traced; but if, by finds of the defendant, the cost of the work or material has been increased, in so far the jury will be warranted in departing from the contract prices. In such case the defendant is estimated to recoup for the damages be may have scatched by the plaintiff's deviations from the contract, not induced by himself, both as to the manner and time of the preferences.

Joses, a masse and house-builder, contracted with Miss Dermott to build a house for her, the soil on which the house may to be built being her own. The house was to be built



I Don't Trust You

The Supreme Court further states the following:

"the rule rests upon a solid foundation of reason and justice. It regards the sanctity of contracts. It requires parties to do what they have agreed to do."









Uniform Contract

Original Uniform Contract from 1888

The AIA and the National Association of Builders (now called the Associated General Contractors of America), cosponsored the "Uniform Contract".

Starting in 1911, the AIA (with approval from the AGCA) has since published thirteen editions of the standardized construction documents.





Standardized Construction Documents



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Sworn Owner's Statement

Information that should be listed on the GC Sworn Statement:

Signer name and title along with name of the owner

County and State of the property location, and common project name

Contractor, Subcontractor and Supplier details

Type of work and amount of adjusted contract – extras and credits

Net previously paid, amount of current payment, and balance to become due



SWORN OWNER'S STATEMENT

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Typical Parties on an SOS



General Contractor
Architect
Engineer
Surveyor
Attorneys
Local Municipalities
Permit offices
Real Estate Tax Treasurer
Title Insurance Company

Construction Sworn Statement for Contractor and Subcontractor

Information that should be listed on the GC Sworn Statement:

Signer name and title along with name of the contractor company

Owner name (if known), County and State of the property location, and common project name

Subcontractor and Supplier details

Amount of contract, extras, total, credits, and adjusted total contract

Work completed to date, retainage, net earned, net previously paid, amount of current payment, and balance to become due



CONSTRUCTION SWORD STATEMENT. SWINES STATEMENT FOR CONTRACTOR AND RECOGNISATION TO OWNER

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The AIA, again

The G702 is the standardized "Application and Certificate for Payment" – or Pay App, for short

AIA Document G702°CW - 2021

Application and Certificate for Payment for Cost of the Work Projects without a Guaranteed Maximum Price TO OWNER: PROJECT: APPLICATION NO: Distribution to PERIOD TO: OWNER [] CONTRACT FOR: ARCHITECT D FROM CONTRACTOR: CONTRACT DATE: CONTRACTOR [] PROJECT NOS: FIELD IT CONTRACTOR'S APPLICATION FOR PAYMENT The undersigned Contractor centifies that to the best of the Contractor's knowledge, information, and belief the Work covered by this Application for Payment has been completed in accordance Application is made for payment, as shown below, in connection with the Contract. with the Contract Documents, that all amounts have been raid by the Contractor for Work for AIA Document G703°CW; Continuation Sheet for Cost of the Work Projects, is attached. which previous Certificates for Payment were issued and payments received from the Owner, and 1. ORIGINAL APPROVED CONTROL ESTIMATE..... that current payment shown bereitt is now due. 2. NET CHANGE CONTRACTOR: 3. CONTROL ESTIMATE TO DATE (Table 1 to 2) 4. TOTAL COMPLETED & STORED TO DATE (Column G on G703CN) State of: 5. RETAINAGE: County of: % of Completed Work Subscribed and sworn to before (Cohomis D) Eon G705CW) me this % of Stored Material Notary Public: (Column F on G703CW) My commission expires: Total Retainage (Lines 5a + 5h, or Total in Column Lof G703CW). 5 ARCHITECT'S CERTIFICATE FOR PAYMENT 6. TOTAL EARNED LESS RETAINAGE In accordance with the Contract Documents, based on on-site observations and the data comprising (Line 4 minus Line 3 Total) this application, the Architect certifies to the Owner that to the best of the Architect's knowledge, 7. LESS PREVIOUS CERTIFICATES FOR PAYMENT information, and belief the Work has progressed as indicated, the quality of the Work is in (Line 6 from prior Certificate) accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED. 8. CURRENT PAYMENT DUE AMOUNT CERTIFIED (Attack explanation if amount certified differs from the amount applied. Initial all figures on this Application and on the Continuation Sheet that are changed to conform with the amount certified.)

Who should be listed on a GC Sworn Statement?



BELOW ARE SOME EXAMPLES:

PAINTERS

ELECTRICIANS

CARPENTERS

PLUMBERS

DESIGNERS

MATERIAL SUPPLIERS





Who is authorized to contract?

The Owner

The General Contractor

Subcontractor

Supplier





Lien Rights





WHO, WHAT, WHEN

Who has lien rights?

Contractors,
Sub-contractors,
Material suppliers,
Equipment rentals,
Workers,
Architects,
Engineers
And others

What are lien rights?

A legal guarantee of payment

Legal authority to file a mechanics' lien

When do lien rights relate back to?

Typically, the last date good or services were supplied or performed



WHERE, WHY, HOW

Where are mechanics liens filed?

They are filed with the county recorder or clerk of the county where the property is located

Why are mechanics liens filed?

\$\$ Money \$\$

How is a mechanics lien filed?

Simply preparing a document and submitting to the county recorder or clerk



Tick Tock

Time is important with regard to liens.

What time period does it relate back to?

When does it have to be recorded to be valid?

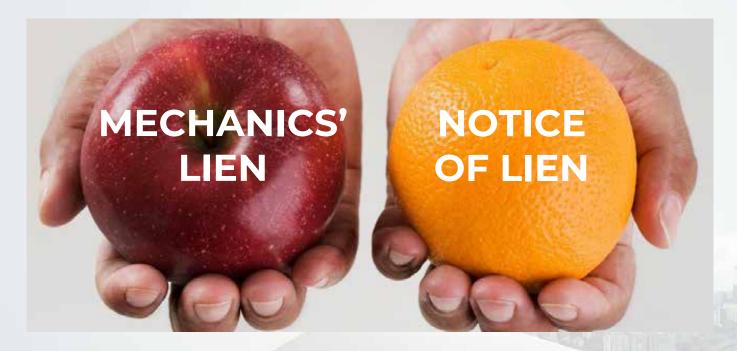
How long is the lien good for?

EVERY JURISDICTION IS DIFFERENT – DO YOUR RESEARCH





Words are important



CLOUDY DAYS







What is a lien waiver?

A lien waiver is an executed, legally binding document that is provided by a contractor, subcontractor, or supplier in exchange for payment for services or supplies provided. Upon receipt of payment, the document waives the claimant's rights to file a lien against the property.



Types of Lien Waivers

Partial Conditional

Final Conditional

Partial Unconditional

Final Unconditional



STATE SPECIFICS

Arizona Massachusetts Nevada

California Michigan Texas

Florida Mississippi Utah

Georgia Missouri Wyoming

Article 6, section 1008 (33-7-6-1008)



A. An owner or contractor by any term of their contract, or otherwise, may not waive or impair the claims or liens of other persons whether with or without notice except by their written consent or as prescribed by section 33-1003. Any term of the contract to that effect shall be void. Any written consent given by any claimant pursuant to this section is unenforceable unless the claimant executes and delivers a waiver and release. This waiver and release is effective to release the property for the benefit of the owner, the construction lender, the contractor and the surety on a payment bond from claims and liens only if the waiver and release follows substantially one of the forms set forth in this section and is signed by the claimant or his authorized agent, and, in the case of a conditional release, if there is evidence of payment to the claimant. Evidence of payment may be by the claimant's endorsement on a single or joint payee check that has been paid by the bank on which it was drawn or by written acknowledgment of payment given by the claimant.

- B. No oral or written statement purporting to waive, release or otherwise adversely affect a claim is enforceable or creates any estoppel or impairment of a claim unless it is pursuant to a waiver and release prescribed by this section or the claimant had actually received payment in full for the claim.
- C. This section does not affect the enforceability of either an accord and satisfaction regarding a bona fide dispute or any agreement made in settlement of an action pending in any court provided the accord and satisfaction or agreement and settlement make specific reference to the mechanic's lien or bond claims.
- D. The waiver and release given by any claimant is unenforceable unless it follows substantially the following forms in the following circumstances:
- 1. Where the claimant is required to execute a waiver and release in exchange for or in order to induce the payment of a progress payment and the claimant is not in fact paid in exchange for the waiver and release or a single payee check or joint payee check is given in exchange for the waiver and release, the waiver and release shall follow substantially the following form:

Conditional waiver and release on progress payment

California – Division 4, Part 6, Title 1, Chapter 3, Article 8132-8138 (4-6-1-3-8132-8138)

8132. If a claimant is required to execute a waiver and release in exchange for, or in order to induce payment of, a progress payment and the claimant is not, in fact, paid in exchange for the waiver and release or a single payee check or joint payee check is given in exchange for the waiver and release, the waiver and release shall be null, void, and unenforceable unless it is in substantially the following form:

<u>8134.</u> If the claimant is required to execute a waiver and release in exchange for, or in order to induce payment of, a progress payment and the claimant asserts in the waiver that the claimant has, in fact, been paid the progress payment, the waiver and release shall be null, void, and unenforceable unless it is in substantially the following form, with the text of the "Notice to Claimant" in at least as large a type as the largest type otherwise in the form:

<u>8136.</u> If the claimant is required to execute a waiver and release in exchange for, or in order to induce payment of, a final payment and the claimant is not, in fact, paid in exchange for the waiver and release or a single payee check or joint payee check is given in exchange for the waiver and release, the waiver and release shall be null, void, and unenforceable unless it is in substantially the following form:

<u>8138.</u> If the claimant is required to execute a waiver and release in exchange for, or in order to induce payment of, a final payment and the claimant asserts in the waiver that the claimant has, in fact, been paid the final payment, the waiver and release shall be null, void, and unenforceable unless it is in substantially the following form, with the text of the "Notice to Claimant" in at least as large a type as the largest type otherwise in the form:

Florida – Title XL, Chapter 713, Section 20 (XL-713.20)



713.20 Waiver or release of liens.—

- (1) The acceptance by the lienor of an unsecured note for all or any part of the amount of his or her demand shall not constitute a waiver of his or her lien therefor unless expressly so agreed in writing, nor shall it in any way affect the period for filing the notice under s. <u>713.06(2)</u>, or the claim of lien under s. <u>713.08</u>.
- (2) A right to claim a lien may not be waived in advance. A lien right may be waived only to the extent of labor, services, or materials furnished. Any waiver of a right to claim a lien that is made in advance is unenforceable.
- (3) Any person may at any time waive, release, or satisfy any part of his or her lien under this part, either as to the amount due for labor, services, or materials furnished or for labor, services, or materials furnished through a certain date subject to exceptions specified at the time of release, or as to any part or parcel of the real property.
- (4) When a lienor is required to execute a waiver or release of lien in exchange for, or to induce payment of, a progress payment, the waiver or release may be in substantially the following form:

Florida – Title XL, Chapter 713, Section 20 (XL-713.20)



WANTER AND RELEASE OF LIEN-LIPON PROGRESS PROMENT

January of State of S

This waiver and release does not cover any retention or labor, services, or materials furnished after the date specified.

DATED on a Linear Land

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(5) When a Benor is required to execute a waiver or release of lien in exchange for, or to induce payment of, the final payment, the waiver and release may be in substantially the following form:

WANTER AND RELEASE OF LIEN UPON FINAL INVARIAT

. Administración of Arabectus.

DATED on a Justice

: By

(6) A person may not require a tienor to furnish a lien waiver or release of lien that is different. from the forms in subsection (4) or subsection (5).

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- (7) A benor who executes a lien waiver and release in exchange for a check may condition the waiver and release on payment of the check. However, in the absence of a payment bond protecting the owner, the owner may withhold from any payment to the contractor the amount of any such unpaid check until any such condition is satisfied.
- (8) A lien waiver or tien release that is not substantially similar to the forms in subsections (4) and (5) is enforceable in accordance with the terms of the lien waiver or lien release.
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Note, - Fermer s. 84,301.



Georgia – Title 44, Chapter 14, Article 8, Part 3, Section 366 (44-14-8-3-366)

**Stewart

44-14-366. Waiver of lien or claim upon bond in advance of furnishing labor, services, or materials void; interim waiver and release upon payment; unconditional waiver and release upon final payment; affidavit of nonpayment.

- (a) Waivers and releases provided for under this Code section shall be limited to waivers and releases of lien and labor or material bond rights and shall not be deemed to affect any other rights or remedies of the claimant.
- (b) A right to claim a lien or to claim upon a bond may not be waived in advance of furnishing of labor, services, or materials. Any purported waiver or release of lien or bond claim or of this Code section executed or made in advance of furnishing of labor, services, or materials is null, void, and unenforceable.
- (c) No oral or written statement by the claimant purporting to waive, release, impair, or otherwise adversely affect a lien or bond claim is enforceable or creates an estoppel or impairment of claim of lien or claim upon a bond unless:
 - (1) It is pursuant to a waiver and release form duly executed by the claimant prescribed below; and
 - (2) The claimant has received payment for the claim as set forth in subsection (g) of this Code section.
- (d) When a claimant is requested to execute a waiver and release in exchange for or in order to induce payment other than final payment, the waiver and release shall substantially follow the language of the following form, be in at least 12 point font, and need not be in boldface capital letters, and the priority of such claimant's lien rights, except as to retention, shall upon such payment thereafter run from the day after the date specified in such Waiver and Release of Lien and Payment Bond Rights Upon Interim Payment form:



Massachusetts – Part III, Title IV, Chapter 254, Section 32 (III-IV-254-32)

Section 32. A covenant, promise, agreement of understanding in, or in connection with or collateral to, a contract or agreement relative to the construction, alteration, repair or maintenance of a building, structure, appurtenance and appliance or other improvement to real property, including moving, demolition, professional services and excavating connected therewith, purporting to bar the filing of a notice of contract or the taking of any steps to enforce a lien as set forth in this chapter or purporting to subordinate such rights to the rights of other persons is against public policy and is void and unenforceable, but this section shall not apply to:

- (1) waivers of liens given by any person named as a principal on a lien bond provided under section twelve in connection with an interim or final payment received by such persons;
- (2) statements by persons entitled to file documents under this chapter of amounts due or paid to them;
- (3) dissolutions of liens under section ten;
- (4) partial waivers and subordinations of liens given by persons who have filed or recorded notices of contract under section two substantially in the following form with no material deviation therefrom:

Michigan – Chapter 570, Act 497 of 1980, Section 115 (570.1115)



570.1115 Waiver of construction lien.

Sec. 115.

- (1) A person shall not require, as part of any contract for an improvement, that the right to a construction lien be waived in advance of work performed. A waiver obtained as part of a contract for an improvement is contrary to public policy, and shall be invalid, except to the extent that payment for labor and material furnished was actually made to the person giving the waiver. Acceptance by a lien claimant of a promissory note or other evidence of indebtedness from an owner, lessee, or contractor shall not of itself serve to waive or discharge otherwise valid construction lien rights.
- (2) A lien claimant who receives full payment for his or her contract shall provide to the owner, lessee, or designee a full unconditional waiver of lien.
- (3) A lien claimant who receives partial payment for his or her contract shall provide to the owner, lessee, or designee a partial unconditional waiver of the lien for the amount which the lien claimant has received, if the owner, lessee, or designee requests the partial unconditional waiver.
- (4) A partial conditional waiver of lien or a full conditional waiver of lien shall be effective upon payment of the amount indicated in the waiver.
- (5) For purposes of this act, retainage that is not payable under a contract until the happening of a certain event in addition to the providing of an improvement is not due as of the date of the providing of the improvement.
- (6) A waiver of a lien under this section shall be effective when a person makes payment relying on the waiver unless at the time payment was made the person making the payment has written notice that the consideration for the waiver has failed.
- (7) Subject to subsection (8), if the improvement is provided to property that is a residential structure, an owner, lessee, or designee shall not rely on a full or partial unconditional or conditional waiver of lien provided by a person other than the lien claimant named in the waiver if the lien claimant has either filed a notice of furnishing under section 109 or is excused from filing a notice of furnishing under section 108 or 108a unless the owner, lessee, or designee has first verified the authenticity of the lien waiver with the lien claimant either in writing, by telephone, or personally.
- (8) An agent who is authorized to prepare and serve a notice of furnishing or to prepare, record, and serve a claim of lien on behalf of a laborer or group of laborers is automatically authorized to provide and responsible for providing waivers of lien, unless or until the laborer or group of laborers notifies the designee in writing that someone other than the agent is authorized to provide appropriate waivers. An individual laborer may also provide waivers under this section instead of the agent.
- (9) The following forms shall be used in substantially the following format to execute waivers of construction liens:
- (a) PARTIAL UNCONDITIONAL WAIVER

I/we have a contract with to



Mississippi – Title 85, Chapter 7, Article 21, Section 433 (85-7-21-433)

§ 85-7-433. Forms; interim waiver and release upon payment; waiver and release upon final payment; affidavit of nonpayment; notice of contest of lien; pre-lien notice to owner.

			#2#34### <u>#2</u> #2####	
(1) The following form	is the Interim Waiver and	Release Upon Payment form referred to i	n Section 85-7-419:	
INTERIM WAIVER A	ND RELEASE UPON PAYM	ENT		
STATE OF MISSISSIPPI				
COUNTY OF				
THE UNDERSIGNED ME	CHANIC AND/OR MATERIA	ALMAN HAS BEEN EMPLOYED BY	(NAME OF CONTRA	CTOR) TO FURNISH
(DESCRIBE MATERIALS AN	ID/OR LABOR) FOR THE CONSTRUCTION I	OF IMPROVEMENTS KNOWN AS _	
(TITLE OF THE PROJECT	T OR BUILDING) WHICH I	S LOCATED IN THE CITY OF	, COUNTY OF	, AND IS
OWNED BY	(NAME OF OW	NER) AND MORE PARTICULARLY DESCRIBE	ED AS FOLLOWS:	
(DESCRIBE THE PROPE	RTY UPON WHICH THE IM	PROVEMENTS WERE MADE BY USING EIT	HER A METES AND BOUNDS DES	CRIPTION, THE
LAND LOT DISTRICT, BI	LOCK AND LOT NUMBER,	OR STREET ADDRESS OF THE PROJECT.)		
UPON THE RECEIPT OF	THE SUM OF \$, THE MECHANIC AND/OR MAT	ERIALMAN WAIVES AND RELEASE	S ANY AND ALL
LIENS OR CLAIMS OF L	IENS IT HAS UPON THE F	OREGOING DESCRIBED PROPERTY OR AN	Y RIGHTS AGAINST ANY LABOR A	ND/OR MATERIAL
BOND THROUGH THE D	ATE OF	(DATE) AND EXCEPTING THOSE RIGI	HTS AND LIENS THAT THE MECHA	ANIC AND/OR
MATERIALMAN MIGHT H	HAVE IN ANY RETAINED A	MOUNTS, ON ACCOUNT OF LABOR OR MA	TERIALS, OR BOTH, FURNISHED	BY THE
UNDERSIGNED TO OR	ON ACCOUNT OF SAID CO	NTRACTOR FOR SAID BUILDING OR PREM	IISES.	

Missouri – Title XXVII, Chapter 429, Section 016, Item 27 (XXVII-429-016-27)



OFFICE OF ADMINISTRATION DIVISION OF FACILITIES MANAGEMENT, DESIGN AND CONSTRUCTION. PARTIAL RECEIPT OF PAYMENT AND RELEASE CONTRACTORINAME PRODUCT TITLE NUMBER OF STREET KNOW ALL MEN BY THESE PRESENT: the Subcontractor or Supplier named herein has heretofore entered into a subcontract with the above named Contractor for the performance of work and/or furnishing of material for the construction of this project for the State of Missouri (Owner), which said subcontract is by this for and in consideration of payment by Contractor. DOES HEREBY: ACKNOWLEDGE that he has been paid all sums due him through ______ for everything done by him, or done by his Subcontractors, material Vendors, equipment and fixture Suppliers. Agents, and employees, or otherwise in the performance of the Work called for by the aforesaid contract and all modifications or extras or additions approved to date, for the construction or said project or otherwise. 2. REPRESENT that all of his employees Subcontractors, material Vendors, equipment and future Suppliers, and others have been paid all sums due them to date in Connection with performance of said Work. 3. RELEASE the Owner from any claim for non-payment for any Work performed or materials supplied through the above noted date. WINDOWS SERVICE SERVICES SERVICES TYTED OR PROVIDED NAME.

Parvised 06/16

DRIGINAL FLECtorout Documents.

Nevada Chapter 108, Section 2453 (108.2453)



NRS 108.2453 Waiver or modification of right, obligation or liability set forth in NRS 108.221 to 108.246, inclusive, prohibited; certain conditions, stipulations or provisions of contract for improvement of property or construction, alteration or repair of work of improvement void and unenforceable.

1. Except as otherwise provided in <u>NRS 108.221</u> to <u>108.246</u>, inclusive, a person may not waive or modify a right, obligation or liability set forth in the provisions of <u>NRS 108.221</u> to <u>108.246</u>, inclusive.

2. A condition, stipulation or provision in a contract or other agreement for the improvement of property or for the construction, alteration or repair of a work of improvement in this State that attempts to do any of the following is contrary to public policy and is void and unenforceable:

(a) Require a lien claimant to waive rights provided by law to lien claimants or to limit the rights provided to lien claimants, other than as expressly provided in NRS 108.221 to 108.246, inclusive;

(b) Relieve a person of an obligation or liability imposed by the provisions of NRS 108.221 to 108.246, inclusive;

(c) Make the contract or other agreement subject to the laws of a state other than this State;

(d) Require any litigation, arbitration or other process for dispute resolution on disputes arising out of the contract or other agreement to occur in a state other than this State; or

(e) Require a prime contractor or subcontractor to waive, release or extinguish a claim or right that the prime contractor or subcontractor may otherwise possess or acquire for delay, acceleration, disruption or impact damages or an extension of time for delays incurred, for any delay, acceleration, disruption or impact event which was unreasonable under the circumstances, not within the contemplation of the parties at the time the contract was entered into, or for which the prime contractor or subcontractor is not responsible.

(Added to NRS by 2003, 2590; A 2005, 1913)



Texas – Title 5, Subtitle B, Chapter 53, Subchapter L, 284 (5-B-53-L-284)

Sec. 53.284. FORMS FOR WAIVER AND RELEASE OF LIEN OR PAYMENT BOND CLAIM. (a) A waiver and release given by a claimant or potential claimant is unenforceable unless it substantially complies with the applicable form described by Subsections (b)-(e).

(b) If a claimant or potential claimant is required to execute a waiver and release in exchange for or to induce the payment of a progress payment and is not paid in exchange for the waiver and release or if a single payee check or joint payee check is given in exchange for the waiver and release, the waiver and release must read:

"CONDITIONAL WAIVER AND RELEASE ON PROGRESS PAYMENT

Utah – Title 38, Chapter 1a, Part 8, Section 802 (38-1a-801)



38-1a-802 Waiver or limitation of a lien right -- Forms -- Scope.

- (1) As used in this section:
- (a) "Check" means a payment instrument on a depository institution including:
- (i) a check;
- (ii) a draft;
- (iii) an order; or
- (iv) other instrument.
- (b) "Depository institution" is as defined in Section 7-1-103.
- (c) "Receives payment" means, in the case of a restrictive endorsement, a payee has endorsed a check and the check is presented to and paid by the depository institution on which it is drawn.
- (2) Notwithstanding Section 38-1a-105, a claimant's written consent that waives or limits the claimant's lien rights is enforceable only if the claimant:
- (a)
- (i) executes a waiver and release that is signed by the claimant or the claimant's authorized agent; or
- (ii) for a restrictive endorsement on a check, includes a restrictive endorsement on a check that is:
- (A) signed by the claimant or the claimant's authorized agent; and
- (B) in substantially the same form set forth in Subsection (4)(d); and
- (b) receives payment of the amount identified in the waiver and release or check that includes the restrictive endorsement:
- (i) including payment by a joint payee check; and
- (ii) for a progress payment, only to the extent of the payment.

Wyoming – Title 29, Chapter 10, 101 (29-10-101)



§ 29-10-101. Preliminary notice of right to lien; lien waiver form.

(a) Preliminary notice of right to a lien shall be sent to the record owner of the property against which the lien may be filed and shall be completed in substantially the following form:

Note to Lien Claimant: This form, if filled out correctly and sent within the time periods specified in W.S. 29-2-112, constitutes prima facie evidence that you have provided the content of the notice required by W.S. 29-2-112(a)(i). If you have any questions regarding how to fill out this form or whether it has been filled out properly, you should consult a attorney.

NOTICE TO OWNER

The undersigned party is providing work or materials to the property described below. Failure of payment due and owing to a contractor, subcontractor or materialman for work performed or materials provided to the project located on the property can result in the filing of a lien against the property. To avoid this result, when paying for labor and materials you may ask the contractor, subcontractor or materialman for "lien waivers" from all persons supplying materials or services. Failure to secure lien waivers may result in your paying for labor and materials twice. A form of lien waiver is attached to this notice.



STATE SPECIFICS



Only three states require that lien waivers be notarized:

Georgia

Mississippi

Wyoming

What does a lien waiver even look like?

On the right is a Waiver of Lien to Date (Partial) – meaning there are still payments due.

As a reminder, if you are in one of the 12 states previously discussed, the statutory form will need to be used.



Waiver of Lien to Date (Partial)

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Notary Public

Construction, Partial Lies Walver Stewart Title - Ifficois Division (01/2013)

NYSE: STC: The information provided in this presentation is for general informational purposes only, should not be solely relied upon, and is subject to change without notice.

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A Lien Waiver Dissected

The lien waiver portion is the top half and actually waives lien rights based on payments received.

For material suppliers, this is the only portion that needs to be completed.

The bottom half is the "Contractor's Affidavit Portion" which is a sworn statement that includes information for material and labor suppliers hired by the contractor and subcontractor.

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to complete said work according to plaze and specification:

HOW TO COMPLETE A LIEN WAIVER

- 1. File mether, if enallship
- Name of party Who bised sobcommeter (either GC or sweet)
- 1. Type of service providing (painting, HVAC, plumbing etc.)
- 4. Address of the property
- Owner of the property of known, can russia black but commit be incorrectly
- Account of payoet the subcontractor is to receive, by words (ic., ten thousand deliter and society.
- 1. Amount of payout the subcontractor is to receive by digita (\$10,000.00)
- II. Date of signing documents
- 9. Subcustractor Company mena
- 18. Subcontractor Company address
- 11. Signature of subcontractor signing and position in company
- 12. Name of enbountractor signing worver
- 13. Title or position in the company tooly an officer of a company one sign a server).
- 14. Subcontrainer company same
- 15. Type of service providing
- 16. Address of the property
- 17. Owner of the property (if known, can organiz block but correct by incorrect).
- U. Dollar assengt of compart
- 19. Dealer aground of prior payment
- 26. All materials delivered to the site by the subcontractor's material supplier or funds owed so material supplier for these materials begin took, then his material supplier's name, type of material, content prior, emeant paid giver to this draw (if any), this payantel and the believe oweld to supplier. The material supplier must furnish a supporting material waiver to be attached to this waiver.
- If the material was delivered to the site by the initial subconstructor and was out of his own on hand paid stock, then in this space he would state the following: "All materials taken from fully paid suck and delivated to site in my own truck (s). My principal supplier is [tame of supplier ANT only State located in p".
- NOTE very zero case will a stock statement be accepted, this will be determined by afficiant.
- 21. Does of signature (great by the SAME date on Mi)
- 22. Signature (most he she SAME eignature as \$11)
- 23. Date of noters (must be the SAME as 8 & 21)
- 34. Signature of noticy with noticy unil

bject to change without notice.



Common Mistakes

Not clearly identifying reimbursements

Attaching exhibits to sworn statements but not reflecting on the sworn statement that there is an exhibit

Putting important and/or contradictory payment instructions in a side letter or email

Not balancing

Sending the draw package to the lender, but not including the construction escrow team

Forgetting to include title updates in timing



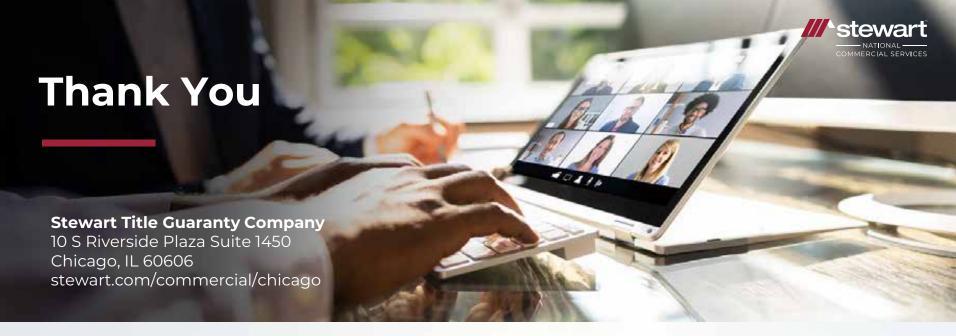


Last, but not least



If the executed Sworn Statement or exhibits are not clear, please send the unexecuted versions as well.

The easier to read, the faster the disbursements go out, and the sooner everyone gets paid.





Stewart Title Guaranty Company National Commercial Services Megan Toborg Vice President, Operations Director – NCS Chicago mtoborg@stewart.com stewart.com/commercial/chicago