

# Estimate of Closing Costs

## For The Seller

SELLER'S CHARGES	CONVENTIONAL	VA	FHA	CASH
Attorney's Fee	\$175	\$275-\$325	\$175	\$75-\$100
Buyer's Loan Fees	Per contract	Per contract	Per contract	Per contract
Commission	Per contract	Per contract	Per contract	Per contract
Discount Points	Per contract	Per contract	Per contract	Per contract
Escrow/Closing Fee	\$375 (\$350 for Refi)	\$375* (\$350* for Refi)	\$375 (\$350 for Refi)	\$375 (\$350 for Refi)
Flood Certificate	\$0	\$50-\$75	\$0	\$0
Guaranty Fee	\$2.00	\$2.00	\$2.00	\$2.000
HOA Fee	Per HOA addendum	Per HOA addendum	Per HOA addendum	Per HOA addendum
Home Warranty	Per contract	Per contract	Per contract	Per contract
Owner's Title Policy	Promulgated rate	Promulgated rate	Promulgated rate	Promulgated rate
Payoff	Principal balance plus interest through payoff date			
Recording Fee	\$40	\$40	\$40	\$40
Repairs	Actual Cost	Actual Cost	Actual Cost	Actual Cost
Survey	\$450-\$650	\$450-\$650	\$450-\$650	If requested
Tax Certificates	\$65	\$65	\$65	\$65
Tax Prorations	From Jan. 1 - closing	From Jan. 1 - closing	From Jan. 1 - closing	From Jan. 1 - closing
Tax Service Fee	N/A	See below*	N/A	N/A
Termite Inspection Fee	\$0	\$75	\$0	\$0
Underwriting Fee	\$0	See below*	\$0	\$0

\* A veteran/buyer may not pay attorney fees, escrow fees, pest inspection fee, processing or underwriting fee or tax service fee if the veteran is paying a 1% origination fee. These estimates are subject to change, and there may be extra charges not included herein. Please contact your lender for actual charges.

# GLOSSARY OF TERMS

## **Appraisal Fee**

What an appraiser charges to deliver a professional opinion about how much a property is worth.

## **Attorney's Fee**

Consideration paid for document preparation or attorney review of documents.

## **Buyer's Inspection**

Examination of property for various reasons such as termite or repairs.

## **Buyer's Loan Fees**

Fees collected by the lender to compensate for the work in evaluating, processing and making the loan.

## **Escrow or Closing Fee**

The fee paid to the closing agent (title company) to act as a disinterested third party who handles the finalizing of the loan or home purchase.

## **Commission**

The amount paid to the real estate agent or broker when you buy a house; usually a percentage of the home's price.

## **Credit Report**

An evaluation of the buyer's credit made by a credit bureau for the lender.

## **Discount Points**

A fee paid to receive a lower interest rate.

## **Flood Certificate**

This fee covers the map search to determine if your home requires flood insurance.

## **Guaranty Fee**

This fee represents the charge by government-sponsored enterprises like Fannie Mae® and Freddie Mac® to guarantee an investor in that loan will receive all scheduled principal and interest payments until the loan is repaid.

## **Home Warranty**

A type of insurance that covers repairs to specified parts of the house for a specific period of time.

## **Homeowners' Association Fee**

Amount each homeowner in a condominium or PUD pays for their share of the common area's expense.

## **Hazard Insurance**

Insurance coverage that compensates for physical damage to property.

## **Lender Required Escrows**

Typically an additional month or two of reserve or escrow deposited with lender.

## **Lender's Inspection**

Required by lender to determine condition of the property.

## **Mortgagee's Title Policy**

Title insurance policy that protects the lender.

## **Origination Fee**

Lender's fee for establishing a new loan.

## **Owner's Title Policy**

Title insurance policy that protects the buyer.

## **Payoff**

The outstanding balance of an existing loan.

## **Processing Fee**

Lender fees to cover the initial cost of processing the loan.

## **Recording Fee**

Cost to note in a book of public records the terms of legal documents affecting title to real property.

## **Repairs**

Charges required to restore or maintain property.

## **Survey**

Cost of surveying the property to determine the size of the lot your home is on.

## **Tax Certificates**

Certificates issued by tax service showing current year and any delinquent taxes.

## **Tax Prorations**

To divide taxes proportionately to time of use.

## **Tax Service Fee**

Fee paid to a tax service to verify to the lender that property taxes have been paid when due.

## **Termite Inspection Fee**

Cost for an inspection to determine if termites are present in the building.

## **Underwriting Fee**

Charge to evaluation of a loan application to determine risk in making loan.

## **VA Funding Fee**

Fee the Department of Veterans Affairs charges veterans obtaining a VA loan.