

All program flyers must contain the Provider Name & Number, The Course Name, Number and MCE Policies

<p>Ethics MCE Course # 03-03-129-6497 3 Hours Legal</p>	<p>Canons Of Professional Ethics, Agency Relationships, Offers, Disclosure Requirements, Advertising, Dispute Resolution, and TREC Disciplinary Cases</p>
<p>Legal Update MCE Course # 03-03-129-6496 3 Hours Legal</p>	<p>Legislative and Regulatory Changes, News Briefs, Signatures, Records & Completing Forms, Recent Cases, Mortgage Fraud, TREC Forms</p>
<p>Listing Agreement (The) Course # 03-00-128-5549 3 Hours MCE</p>	<p>Listing and selling properties is one of the main ways real estate licensees profit in real estate transactions. Listing homes for sale is necessary for a licensee to succeed in the real estate business. Understanding the rules, relationships, agreements and addenda is important to an agent's success. This class will cover: TREC, MLS and Code of Ethics rules applying to listings , Broker/Owner Relationship , What Makes a Listing Agreement Valid , Different Types of Listing Agreements An Explanation of the Residential Real Estate Listing Agreement—Exclusive Right to Sell Which Addenda are Used , Disclosure & Termination of Listing</p>
<p>It's All About Contracts!!! Course # 03-00-089-6279 3 Hours MCE</p>	<p>Agent Responsibilities, Broker-Lawyer Committee, TREC Promulgated Forms & Addenda, Contract Time Line, Recognize & Correct Errors in Contracts, and 10 Common Mistakes in Contracts</p>
<p>The Survey Course # 02-00-029-5584 2 Hours MCE</p>	<p>The Definition Of A Survey, How Surveys Are Created, What Is On A Survey?, What Do The Symbols & Lines Mean?, Encroachments & Protrusions, Building Set Back Lines, Easement & Boundary Lines, Use Of Existing Surveys, The Affidavit, What Does It Say?, and Sample Surveys</p>
<p>What About The Earnest Money? Course # 02-00-029-5583 2 Hours MCE</p>	<p>What is Earnest Money?, Notice Of Termination, Release Of Earnest Money Form, Mediation – Paragraph 16, Use of Legal Counsel, Paragraph 18 – One-To-Four Family Contract What Is An Interpleader? & What Happens To The Money?</p>
<p>Keeping Up With Contracts Course # 02-00-129-6537 2 Hours MCE</p>	<p>The purpose of this class is to provide an explanation and discussion of the TREC real estate contracts & addenda and the Texas Association of Realtors forms. We will concentrate on the One to Four Family Residential Contract (resale) and addenda and forms associated with the contract.</p>
<p>Information About Mortgage Fraud Course #: 02-00-039-5818 2 Hours MCE</p>	<p>In recent years the real estate industry has experienced a substantial growth in mortgage fraud. Prosecution of these crimes is common and in the news. In this class we discuss fraud statistics, fraud for profit & fraud for the property, different fraud schemes, where to report and HB 716</p>
<p>Risky Business Course #: 02-00-020-6693 2 Hours MCE</p>	<p>To provide real estate agents with information to avoid situations that could end up in a court of law or in a settlement with a customer, client or colleague. Provide scenarios to participants and ask how the would handle the situation. Groups will work together to come up with solutions. Discussion will follow. Scenarios will concentrate on agency, property condition and ethical behavior. Participants will have an understanding of the behavior code of ethics requires, knowledge of what can happen because of a seemingly small problem or a misleading statement</p>
<p>“What Planet Did They Come From?” Strategies For Identifying Personality Styles Course # 02-00-129-6536 2 Hours MCE</p>	<p>If you know something about Personality styles it will help you understand why people act the way they do. In this Class we discuss - The history of personality study, Give Definitions of the four personality styles, Talk about individual characteristics of each style Clues for recognizing and identifying each style Selling to the four personality styles What about a combination of styles and Dealing with difficult customers</p>

<p>Texas Title Insurance – From Contract to Close Course # 02-00-019-5644 2 Hours MCE</p>	<p>In this class we talk about and explain - What Is Title?, What Is Title Insurance? What Is A Title Commitment?, The Settlement Statement, And The Basic Steps To Closing</p>
<p>Disclosure = Risk Reduction Course #: 01-00-089-6332 1 Hour MCE</p>	<p>The real estate business has changed in the last 10 years and continues to change. There are new laws, new rules and procedures. The public is more informed and more sophisticated. There are complaints sent to TREC and local boards. There are also many lawsuits filed each year. So, it is important for realtors to be informed about risky situations and disclosures to protect themselves. In this class we will discuss the findings from the 2007 Legal Scan from the National Association of Realtors and focus on issues faced by real estate licensees. We will concentrate on the most common types of real-estate disputes – agency issues and property condition disclosure. We will review agency disclosure forms and property disclosure forms.</p>
<p>Mineral Rights Course # 01-00-020-6842 1 Hours MCE</p>	<p>In recent years the discovery of large mineral deposits near urban areas has led to increased drilling & exploration. Buyers & sellers now have many questions about mineral rights. This class will provide an explanation of mineral rights and interests by covering History of mineral rights in TX, an explanation of mineral rights, a definition of surface rights and subsurface rights, Ownership of mineral interests, Fee simple ownership, What does the title commitment cover, What right do contracts convey, & TAR Form 2509 – Information About Mineral Clauses In Contract Forms.</p>
<p>Presenting and Negotiating Multiple Offers Course # 01-00-088-5213 1 Hour MCE</p>	<p>No Situation faced by Realtors can be more frustrating, confusing or misunderstood than presenting and negotiating multiple offers. In This Class we will discuss: An Approach, The Rules, The Decisions, What Can The Seller Do? And Tar 1926- Seller’s Rejection of Offer</p>
<p>Why Use The Addendum Course # 01-00-088-5212 1 Hour MCE</p>	<p>This Class is a discussion of the importance of using the Addendum for Property Subject to Mandatory Membership In an Owner’s Association. In this class we will talk about: The Forms – Addendum for Property Subject to Mandatory membership in an Owner’s Association. Subdivision Information, Including Resale Certificate For Property Subject To Mandatory Membership In An Owner’s Association, The Laws from the Property Code, and Why it is Important To Use These Forms!</p>

STEWART TITLE GUARANTY COMPANY
MCE Policies

1. **Registration is conducted 30 minutes prior to class time.**
2. **No partial credit will be given for partial attendance.**
3. **No make-up or written work will be allowed for MCE credit,**
4. **Each student must decide if the class is timely and appropriate**
5. **Stewart Title Guaranty, MCE Provider 0292 will be responsible for forwarding Course Completion Rosters to the Texas Real Estate Commission.**
6. **If a student pays for the class in advance and is unable to attend, the full fee will be returned.**
7. **Stewart Title Guaranty reserves the right to cancel courses for insufficient enrollment, or other valid reasons.**
8. **If a class is cancelled students will be contacted by telephone and/or e-mailed 10 days in advance.**
9. **If the weather is inclement and local schools cancel, we will cancel class.**
10. **In the event of a cancellation, all fees will be promptly refunded in full.**
11. **Any person may audit any class at no charge and will receive no MCE credit.**