

Meet Your Presenters

Title Tenets Commercial Real Estate Webinar Series

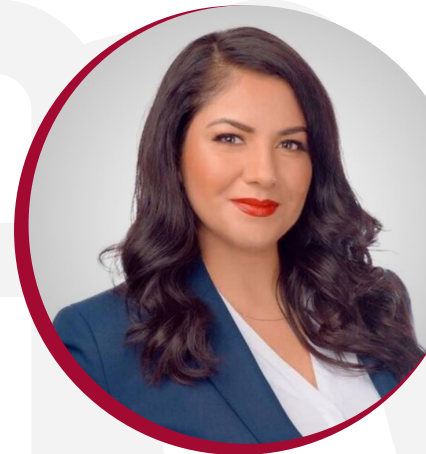


Dena Cruz

Dena is a graduate of the Santa Barbara School of Law who has both a real estate litigation and transactional background. Throughout her career as a practicing attorney, she has primarily focused on transactional real estate matters. She has counseled Fortune 500 clients in a number of matters, including but not limited to, title and escrow disputes, judicial foreclosure, mechanics' liens, loan fraud and real estate tax disputes. She has also represented clients involved in the purchase, sale, leasing and financing of commercial real property.

Corinne Fimbrez

Before transitioning into the realm of commercial escrow in 2012, Corinne had amassed significant experience as a residential escrow officer and branch manager. Navigating through simple to complex CRE transactions, Corinne has gained valuable, highly sought after insights and expertise by closing various types of transactions, including Multi-family, Retail, Hospitality, Gas Stations, Storage Facilities, Industrial Projects, SBA, Vacant Land, Defeasance, and Multi-Site Transactions. Corinne attributes her success to a proactive approach, responsiveness, problem solving, with a foundation of great communication.



Nicholas Mercado

Having gained more than several decades of experience in California Residential and Commercial Real Estate, Nicholas began his career as a courier driver, eventually working his way up through Customer Service. Progressively he managed searching and examining responsibilities to the point where he is now highly experienced and frequently consulted in the underwriting capacities of title searching, examining, advisory and production for all 58 counties in the state of California.